

Appendix 1: Comparable Market Data Analysis

- 1.1 In order to assist us in determining value for money, a random sample of management consultancy providers, the skills required and their day rate costs were obtained as below:

Company	Business Change Solution	Solution Development and Implementation	Service Management	Procurement Management	Client Interphase
Capgemini UK Plc	£1465	£945	£750	£945	£1465
People Source Consulting Project Solutions Ltd	£750	£850	£750	£750	£850
PA Consulting Services Ltd	£1400-£1995	£1400-£1995	£1400-£1995	£1400-£1995	£1400-£1995
KPMG	£1700	£1700	£1550	£1700	£2250
PWC	£1810	£1810	£1810	£1810	£1810
Cadence Innova	£800	£750	£875	£750	£750
P2 Consulting	£1100	£975	£975	£1100	£975
Accenture	£1330	£1155	£840	£1155	£1155
Caja Ltd	£1000	£1000	£1000	£1000	£1000

Main Source of Information: www.digitalmarketplace.service.gov.uk

- 1.2 Based on the work streams and deliverables required (appendix 2 and 3), it is estimated that the cost of 'Phase 2' is in the region of £156,000 and if we proceed to 'Phase 3' is in the region of £280,000.
- 1.3 Cadence Innova Ltd are the least expensive in terms of 'Value for Money'.